# Managed by Alpian

**Investment Mandate Factsheet** 



## Objectives and principles

Managed by Alpian is a turnkey solution offered to Alpian clients who wish to delegate the management of their wealth to a professional. Fully transparent and actively managed, it is the gateway to the long-term performance of global economies. After the definition of an investment strategy based on your investor profile, our investment team takes the full responsibility for its implementation, from the selection of investment to the day-to-day management of the portfolio.

## Is the mandate for you?

- You recognize the importance of long-term investing, but you don't have the resources or the will to do it yourself
- You would like to benefit from the performance of global markets yet you seek more than an off-the-shelf product
- You are ready to delegate the management of your portfolio to a team of professionals, but you don't want to pay excessive fees for this service.
- You want to be able to follow at anytime what is happening in your portfolio

	Low			High		
Degree of involvement						
Degree of control						
Cost						
Knowledge & Experience						

## Key points

- Bespoke investment strategy devised through an innovative profiling questionnaire
- Professionally managed by a seasoned team
- Diversification across asset classes, geographies, and sectors
- Cost efficient and transparent implementation
- Direct access to advisors

## How is the money invested?

- We define together an investment strategy, tailored to your unique goals and needs. You can define constraints and modulate the level of impact you wish to have through your investment.
- We take care of the implementation of your strategy.
  From the selection of the investments to the day-to-day management of the portfolio.
- Our investment team can adjust this strategy from time to time, within bound limits (+/-10%) according to its assessment of the economic situation. The objective is to add extra return.
- Our goal is to expose investors to the growth of global economies in a cost efficient and diversified manner, not by picking specific companies or by entering complex strategies.
- That is why we use primarily ETFs and Mutual funds for the implementation. All products are selected in your best interests and have daily liquidity.

## Portfolio management team



Victor Cianni, Chief Investment Officer



Amandine Soudeille, Associate Portfolio Manager

#### Investable asset classes

Equities	Fixed income
Switzerland	Global Government all-maturities
US	Global Government inflation-
Europe	linked
Asia ex-Japan	<b>Government Switzerland</b>
Japan	Corporate Investment-Grade
Emerging Markets	Europe
Planet Thematics	Corporate Investment-Grade
People Thematics	Switzerland
	Corporate Investment-Grade US
	High Yield
Alternative investments	Emerging Markets
Commodities	Money Markets
Precious Metals	<b>Development Banks Thematics</b>
Cryptocurrencies	<b>Green bonds Thematics</b>

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## Our investment philosophy

- 1. A well-designed portfolio works on a rational and emotional level for the investor.
- 2. A good portfolio is built for the long term.
- 3. Asset allocation is too important not to be personal.
- 4. Diversification is necessary, but in the right amount.
- 5. It is more beneficial to time oneself, not the markets.
- 6. Investor preferences should inform the portfolio. Not the other way around.

### Performance

The performance of the portfolio will depend on the strategy built and varies from one client to another. As an indication, we show below the aggregated performance of all the portfolio we managed:

#### Benchmarks

- Alpian AUM performance
- Morningstar Gbl Mkts GR USD
- Morningstar Gbl Core Bd GR Hdg CHF



Statistics	Alpian	Morningstar Gbl Mkts GR CHF	Morningstar Gbl Core Bd GR Hdg CHF
Return since inception to 29.03	15.95%	30.57%	0.90%
Ann. Volatility	7.1%	11.7%	5.1%
Sharpe ratio	2.25	2.61	0.18
Max. Drawdown	-6.47%	-7.74%	-6.75%

## Accessibility and costs

Description

Minimum investment

Discretionary management

Other fees

Fees

30'000 CHF

0.75% of the invested amount (annual).

The management fee includes all costs related to the management of the portfolio (custody, transactions costs, research, etc). The costs not included are the Total Expense Ratio (total costs associated with operating and managing the funds) of the products proposed, the taxes and the FX costs (0.20%) for the transactions in foreign currencies.

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